



SECTION OF DISPUTE RESOLUTION

1st Annual Practice Development Institute

July 14–15, 2017

**American Bar Association Offices
321 North Clark Street
Chicago, IL 60654**

Please join us for this unique, energetic, and rewarding training to learn:

- Ideas and resources to help you make the transition to satisfying and income-generating peacemaking work
- Important issues to consider before establishing a mediation and/or collaborative practice
- Proven models and methods of practice that Woody Mosten and his colleague David Hoffman have developed over a combined 60 years in mediation

Who Should Attend?

- Interdisciplinary practitioners will benefit from this training, including:
 - Lawyers
 - Mediators
 - Mental Health Professionals
 - Paralegals
 - Financial Professionals
 - Educators
 - Clergy

We look forward to seeing you in Chicago!

<http://ambar.org/pd2017>



1st Annual

Practice Development Institute

July 14–15, 2017 | ABA Offices | Chicago, IL

This two-day workshop on July 14–15 in Chicago, led by Forrest “Woody” Mosten, provides a practical model for implementing client-centered peacemaking strategies in your profession, including unbundled legal services and innovative dispute resolution tools. Participants will learn new ways to help clients while staying out of court, and explore the personal and ethical dimensions of collaborative problem solving.

AGENDA

FRIDAY, JULY 14TH

8:00am–9:00am **Registration and Breakfast**

9:00am–9:30am **Welcome and Introductions**

9:30am–10:45am **Developing Your Peacemaking Signature**

- Make a commitment to competence and excellence
- Develop your Collaborative and Mediation Signature
- Utilize congruent peacemaking values to make a transition to new paradigm service delivery
- Improve negotiation strategies by moving from debate to discussion to reflective connected dialogue

10:45am–11:00am **Break**

11:00am–12:30pm **Developing Your Peacemaking Signature:
Discussion Continuation**

- Make a commitment to competence and excellence
- Develop your Collaborative and Mediation Signature
- Utilize congruent peacemaking values to make a transition to new paradigm service delivery
- Improve negotiation strategies by moving from debate to discussion to reflective connected dialogue

12:30pm–1:30pm **Lunch**

1:30pm–3:00pm

Offering Peacemaking Services that Clients Will Buy and Stepping Out of Your Collaborative Comfort Zone: Using Your Peacemaking Skills in Different Models

- Closed and open practice group referrals
- Working with untrained collaborative professionals
- Collaborative and cooperative
- Unbundling within collaborative practice
- Collaborative consultation in mediations
- Unbundled legal, mental health, and financial services to pro se litigants

3:00pm–3:15pm

Break

3:15pm–5:00pm

Using Your Peacemaking Skills in Different Models: Discussion Continuation

- Closed and open practice group referrals
- Working with untrained collaborative professionals
- Collaborative and cooperative
- Unbundling within collaborative practice
- Collaborative consultation in mediations
- Unbundled legal, mental health, and financial services to pro se litigants

5:00pm

Adjourn

6:00pm–8:00pm

Ticketed Dinner for Trainers and Attendees

More details to follow

SATURDAY, JULY 15TH

8:00am–9:00am

Breakfast

9:00 am–10:30am

The Journey to Becoming A Full Time Peacemaker

- How giving up litigation and committing to peacemaking will create a profit center for your peacemaking practice
- How to make the transition from a collaboratively trained professional who offers litigation services to a fulltime peacemaker
- Overcoming personal and professional challenges, real and perceived that prevent the transition to full time peacemaker
- Strategies to maximize profitability during and after your transition
- The connection between your profitable individual practice and the success of your practice group

10:30am–10:45am

Break

10:45am–12:00pm

**The Journey to
Becoming A Full Time
Peacemaker: Discussion
Continuation**

- How giving up litigation and committing to peacemaking will create a profit center for your peacemaking practice
- How to make the transition from a collaboratively trained professional who offers litigation services to a fulltime peacemaker
- Overcoming personal and professional challenges, real and perceived that prevent the transition to full time peacemaker
- Strategies to maximize profitability during and after your transition

12:00pm–1:00pm

Lunch

1:00pm–2:45pm

**Planning Your Next
Decade as a Profitable
Peacemaker through
Daily Baby Steps**

- The commitment to collaborative excellence: A daily practice
- Peacemaker self-survey: Highlighting your strategic plan
- Developing your mission statement
- Drafting your peacemaker business plan
- Redesigning your office to become a client education and support center
- Visioning your practice for profitability and personal satisfaction

2:45pm–3:00pm

Break

3:00pm–4:55pm

**Planning Your Next
Decade as a Profitable
Peacemaker through
Daily Baby Steps:
Discussion Continuation**

- The commitment to collaborative excellence: A daily practice
- Peacemaker self-survey: Highlighting your strategic plan
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- Redesigning your office to become a client education and support center
- Visioning your practice for profitability and personal satisfaction

4:55pm–5:00pm

Closing Remarks

INSTITUTE FACULTY

MASTER TRAINER:

Forrest “Woody” Mosten

Forrest S Mosten Law & Mediation Office
Los Angeles CA
<http://MostenMediation.com>

CO-ASSOCIATE TRAINERS:

Adam Brian Cordover

Family Diplomacy:
A Collaborative Law Firm
Tampa, FL
<http://FamilyDiplomacy.com>

Gary Direnfeld

Interaction Consultants
Ontario, Canada
<http://YourSocialWorker.com/>

Brian Galbraith

Galbraith Family Law Professional Corporation
Ontario, Canada
<http://www.GalbraithFamilyLaw.com/>

Nancy Retsinas

Retsinas Collaborative Law Center
Vancouver, WA
<http://NancyRetsinas.com/>

Carl Michael J. Rossi

Collaborative Practice Chicago
Chicago, IL
<http://CollaborativePracticeChicago.com/>

Kevin Robert Scudder

Law Offices of Kevin R Scudder
Seattle, WA
<http://ScudderLaw.net>

Kathleen Zumpano

The Collaborative Offices of Kathleen Zumpano, LMFT
Portland, OR
<https://www.kathleenazumpano.com>

REGISTRATION INFORMATION

MEETING LOCATION

American Bar Association Offices
3121 North Clark Street, Chicago, IL 60654

HOTEL BLOCK

Fairmont Chicago Millennium Park
200 North Columbus Drive, Chicago, IL 60610

Reservations: Call the hotel directly at 312-565-8000, or call 1-800-526-2008 and refer to the ABA Dispute Resolution Practice Development Institute Meeting. The conference room rate is \$175. The deadline for reserving this rate is Thursday, June 22, 2017 at 11:59 p.m. (EST). Visit <http://ambar.org/pd2017> for information on ABA discounted travel rates.

REGISTRATION INFORMATION

Register online at: <http://ambar.org/pd2017>. Note: This program has a limited capacity of participants. Once the capacity has been reached, individuals will be placed on a waiting list in case of cancellations. Please register early to ensure a seat. The early bird rate expires on June 16, 2017. **The deadline to register online is Thursday, July 6, 2017.** On-site registration will be available.

SCHOLARSHIPS

Scholarships to defray tuition expense for ABA programs are available upon application on a program-by-program, case-by-case basis. Preference will be given to public interest lawyers, government lawyers, full-time law professors, solo or small firm practitioners of limited means, and unemployed attorneys. Visit <http://ambar.org/pd2017> for the link to the scholarship application for the Institute. Applications are due by 5 pm

ET on June 2, 2017; applications received after this date will not be considered. You will be notified of a decision prior to the early bird registration deadline. A minimum fee may be charged on all approved scholarship applications to defray expenses.

CANCELLATION POLICY

Cancellations must be made in writing and received by 5 pm ET on Wednesday, June 21, 2017 via email to: Melissa.buckley@americanbar.org or fax to: 202-662-1683 in order to receive a refund less a \$50 processing fee. No refunds will be granted after that date. Registration substitutions will be allowed.

SPECIAL NEEDS

- ADA Needs Wheelchair Access
 Other _____
 Dietary Information _____

CLE CREDIT

The ABA directly applies for and ordinarily receives CLE credit for ABA programs in AK, AL, AR, AZ, CA, CO, CT, DE, GA, GU, HI, IA, IL, IN, KS, KY, LA, MARI, ME, MN, MS, MO, MT, NH, NJ, NM, NV, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, TX, UT, VT, VA, VI, WA, WI, and WV. These states sometimes do not approve a program for credit before the program occurs. This transitional program is approved for both newly admitted and experienced attorneys in NY. Attorneys may be eligible to receive CLE credit through reciprocity or attorney self-submission in other states. For more information about CLE accreditation in your state, visit <http://ambar.org/pd2017>.

REGISTRATION FORM

ABA Section of Dispute Resolution

1st Annual Practice Development Institute | July 14–15, 2017 | ABA Offices | Chicago, IL

Full Name _____ Title _____

Firm/Organization _____

Address _____

City, State, Zip _____

Email _____ Phone _____

Please indicate the rate that applies to you:

	Early Bird Rate	After June 16, 2017	Your Choice
<input type="checkbox"/> ABA DR Member	\$475	\$575	\$
<input type="checkbox"/> ABA Member	\$575	\$675	\$
<input type="checkbox"/> Non-Member	\$675	\$775	\$
<input type="checkbox"/> Law Student Rate	\$250	\$250	\$
		Amount Due	\$ _____

Payment Information

*To protect your credit card security, we are accepting credit card payments only through online registration or over the phone at 1-800-285-2221 (over the phone, have your ABA customer number ready and provide meeting code DR1710).

- Check enclosed payable to American Bar Association Pay with money order
 Pay with purchase order (Govt. agencies) PO# _____

Submit to: American Bar Association, Attn: Service Center—Meeting/Event Registrations Department
321 N. Clark Street, Floor 16, Chicago, IL 60654. Secure Fax Number: 312-988-5850.

For ABA Use Only: Meeting Code: DR1710



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- Advance Your Skills
- Build Your Practice
- Connect With Experts
- CLE Credit

Space is Limited. Register Today!